

Investor Presentation

Fast-forwarding Energy & Digital Transformation Technologies

TSX: NEO.TO | March 18, 2025



Disclaimer

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Non-IFRS Financial Measures

This presentation refers to certain specified financial measures, including non-IFRS financial measures and ratios such as "EBITDA", "Adjusted EBITDA", "Adjusted EBITDA Margin", "Adjusted Net Income", "Adjusted Earnings per Share", "Debt to Adjusted EBITDA", "Free Cash Flow", "Free Cash Flow conversion". These specified financial measures are not recognized measures under IFRS, do not have a standardized meaning prescribed by IFRS, and may not be comparable to similar measures presented by other companies. Rather, these specified financial measures are provided as additional information to complement IFRS financial measures by providing further understanding of Neo's results of operations from management's perspective. Neo's definitions of non-IFRS measures used in this presentation may not be the same as the definitions for such measures used by other companies in their reporting.

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Value Creation Invest

Why

Quarterly Highlights

Financials

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Navigating Neo's business units and applications neở neď Magnequench (MQ) Chemicals & Oxides (C&O) Rare earth magnetic • Rare earth midstream powders separation Rare earth bonded • **Specialty mixed** • magnets oxides Rare earth sintered • Environmental magnets catalysts ned Rare Metals (RM) Hafnium recycling ٠ **Gallium recycling Niobium metal Tantalum metal** .



Value Creation

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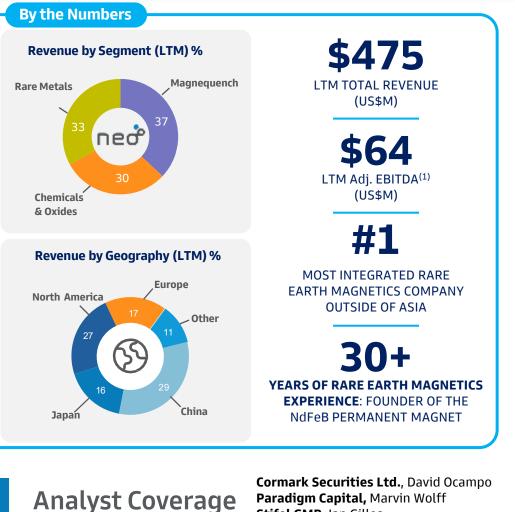
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Neo is...

- A global leader in energy-saving permanent magnets and critical materials, with established technologies and geographically diverse midstream and downstream presence
- One of the best-positioned in markets that are forecast to see strong long-term growth driven by global macro trends and geopolitical tailwinds
- Strong balance sheet, robust cash flow, and above-industry-average dividend yield
- Business segments:
 - Permanent Magnetics: Magnequench
 - Critical Materials: Chemicals & Oxides and Rare Metals
- Publicly traded on the TSX under "NEO" and headquartered in Toronto, Canada

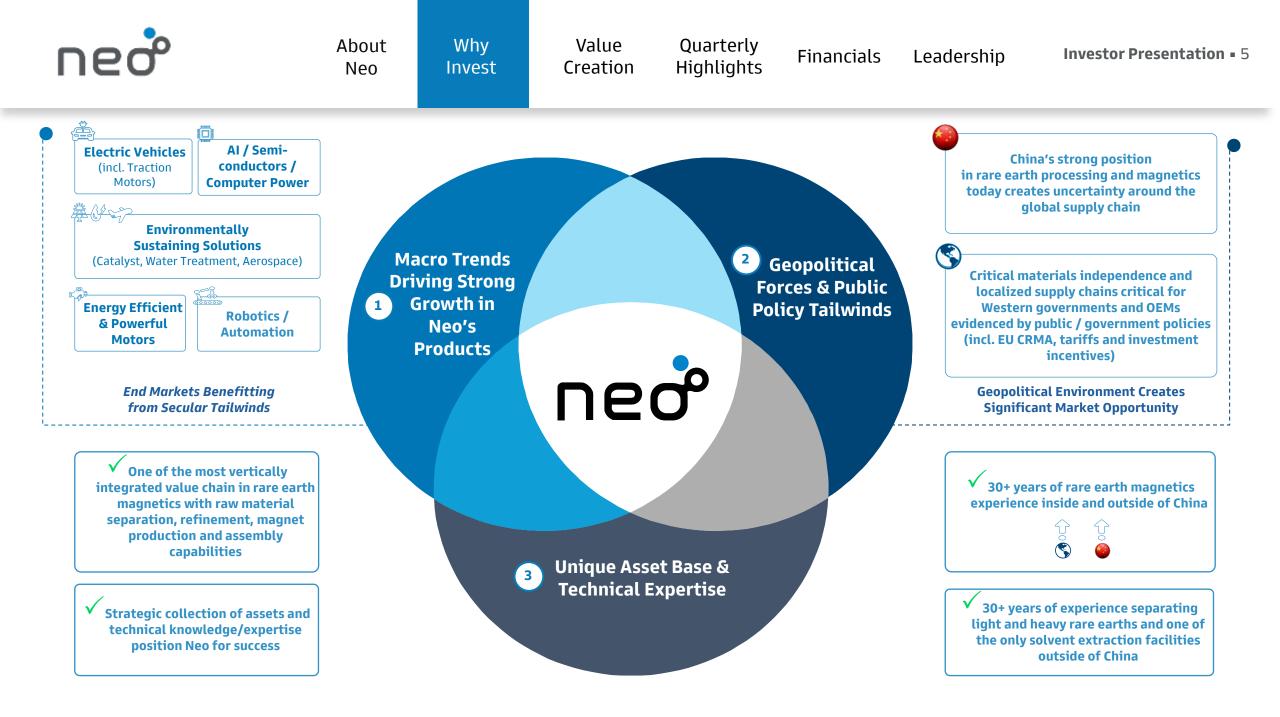
Fast Forwarding Critical Technologies:

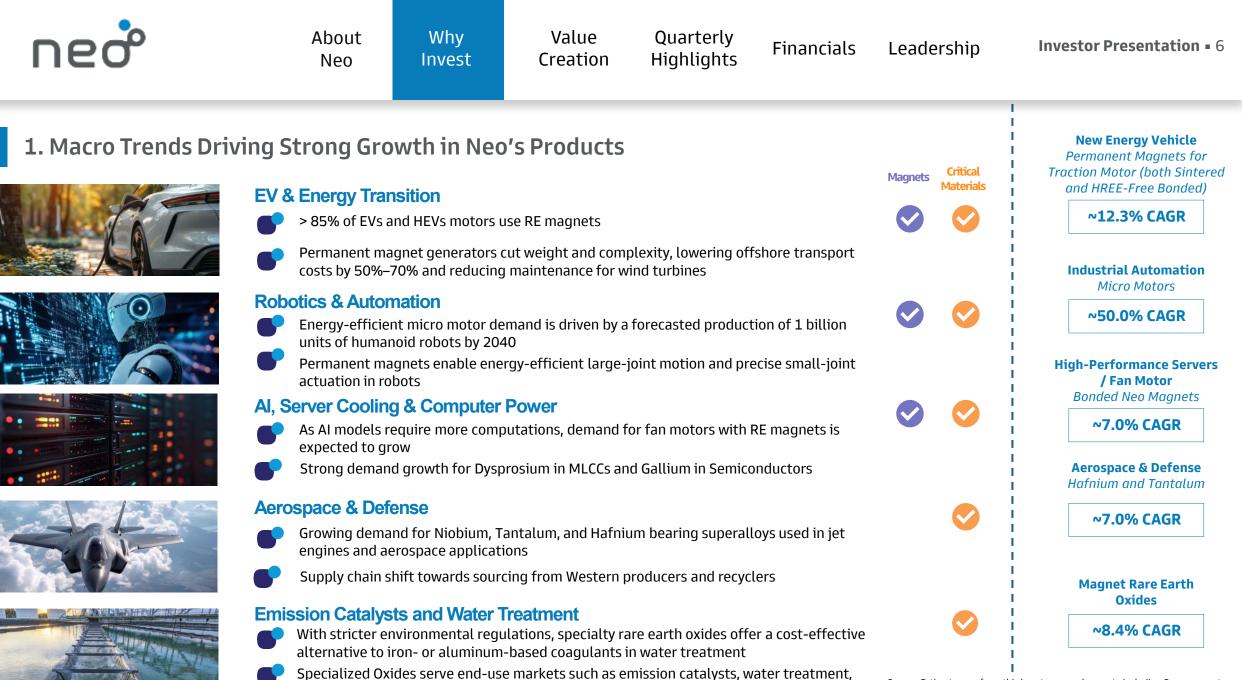




Stifel GMP, Ian Gilles

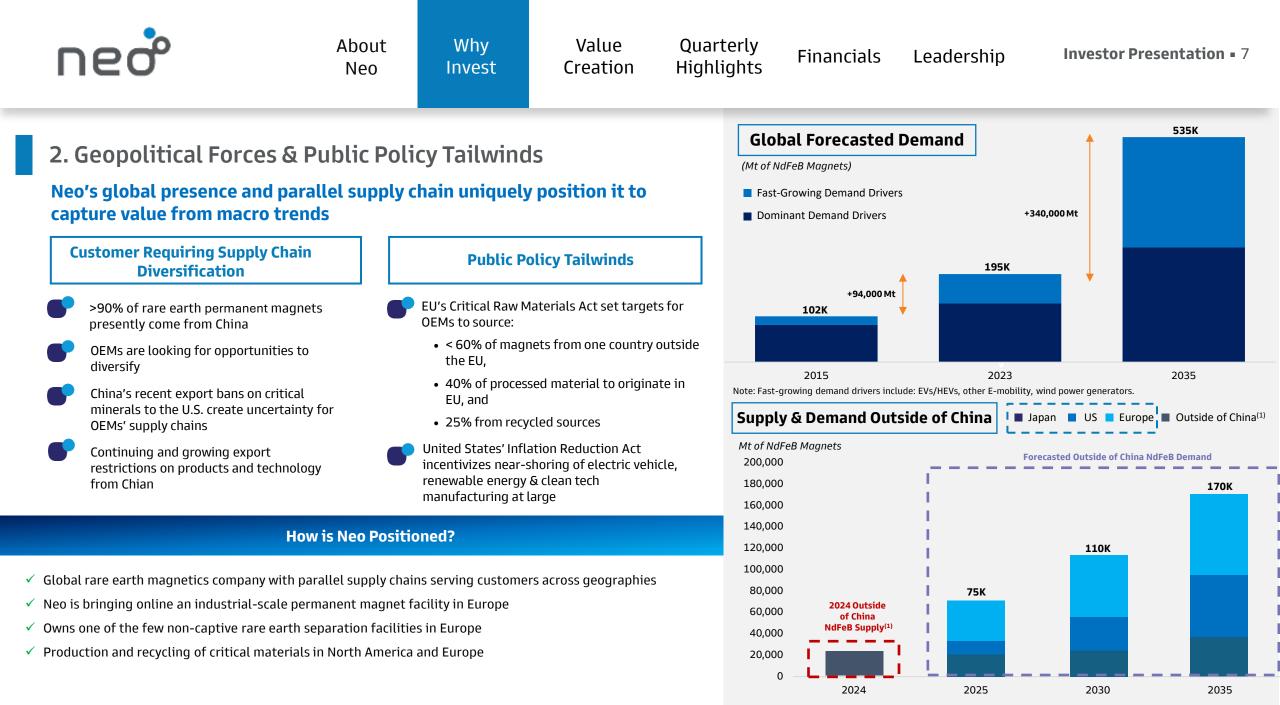
Diversified & Vertically Integrated Supply Chain, Strategic Global Facility Footprint that Can Serve Customers Across the Globe





Source: Estimates are from third-party research reports including Barnes report, Coherent Market Insights and Technavio as well as management estimates.

and other environmentally sustainable technologies



Source: Adamas Intelligence. (1) Based on management estimates.



Invest

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3. Unique Asset Base & Technical Expertise

Why Neo is Best Positioned to Win

Extensive and profitable track record

- With over 30 years of global operations, Neo holds a leading market position in bonded magnets
- Only separator integrated into a midstream and downstream supply chain
- Strengthened financial position and growth outlook driven by strategic actions

Technology Leadership

- A proven technology and innovation leader with deep R&D expertise
- Pioneered the first and only heavy-rare-earth-free magnets used in commercialized HEV traction motors to this day

Globally Distributed Footprint

- A uniquely positioned network of low-cost facilities, strategically located to support supply chain diversification and regional sourcing outside of China
- One of the most vertically integrated rare earth magnetics value chain, spanning raw material separation, refinement, magnet production, and assembly, minimizing delivery and price risk

Customer Relationships

Long-standing customer relationships built on multi-year product development cycles and rigorous qualification standards

Leadi	ing Market Posit	tions Across Multiple End Markets
Sele	ct End Markets	NEO Differentiation
Ø⊄ A	New Energy Vehicle	 ✓ A leading supplier of bonded magnets outside of China used in multiple applications ✓ On track to be the first EU producer of traction motor magnets
	Renewable Energy & Energy Efficiency	 ✓ Operator of strategic rare earth separation facility in Europe ✓ Global distributor of heavy rare earth oxides
¤∭⊐	Emission Control Catalysts	 Top 3 producer of environmental emissions control catalysts
C. C	AI Servers /Specialty Electronics / MLCC's/ Semiconductors	 A leading producer of cooling fan magnets for Al servers A leading producer of specialty oxides for advanced electronics, i.e., MLCC Only recycler of semiconductor-grade gallium in North America
	Aerospace & Defense	 A top recycler of hafnium with a meaningful share in the aerospace market



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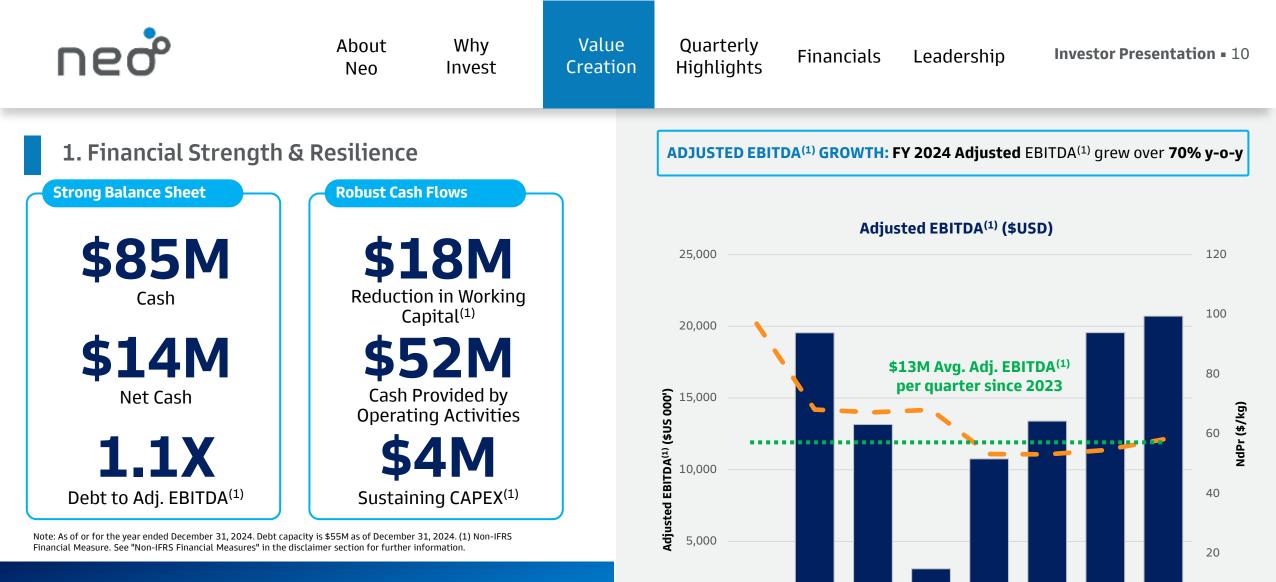
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Value Creation Drivers: Delivering Growth & Capital Returns to Shareholders

Neo is strategically positioned to capitalize on mega-trends and the growing demand for secure critical materials supply chains



Attractive Valuation and Capital Returns



Why Neo Wins

- Net Cash position. Cash flow positive. Designed to withstand commodity price cycles
- Value-add business model. Leveraging material cost pass-through, covering 90% of contracts

Source: Argus NdPr Oxide prices based on quarterly average.

Q1

Q2

2023

Q3

Neo

Q4

Q1

NdPr (\$/kg right axis)

Q2

2024

Q3

Q4



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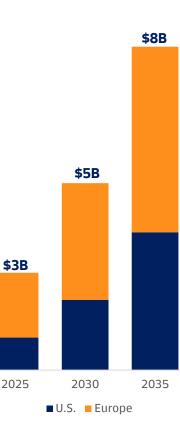
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2. Strong Growth Prospects in Permanent Magnets



3. Currently serving auto customers in a wide range of applications

Permanent Magnet Market Size in Europe and US (US\$)



Source: Adamas Intelligence; mt converted into US dollar value, at \$60/kg.



GROWTH STORY: Permanent Magnet Facility in Europe

Neo's new facility will be Europe's first commercial-scale and automotive-qualified permanent magnet manufacturing facility. Sample production is expected to launch for current and future automotive contracts in 2025, with commercial sales starting in 2026

Expected Completion: 2025

- Building completed
- >90% of equipment in place
- Running sample production in early 2025
- Contract won from European Tier 1

Expected Commercial Production: 2026 Product: Energy Saving Magnets Customer: Motor OEMs Project Cost: \$75M

Phase I: 2,000⁽¹⁾ mt/yr **Phase II:** 5,000⁽¹⁾ mt/yr



"Just last year, I was in Narva announcing the first award decision by the European Union's Just Transition Fund to Neo. And today, we already celebrate the ground-breaking of this project. Neo Performance Materials, a Canadian company, is constructing a rare earth magnet plant right here."

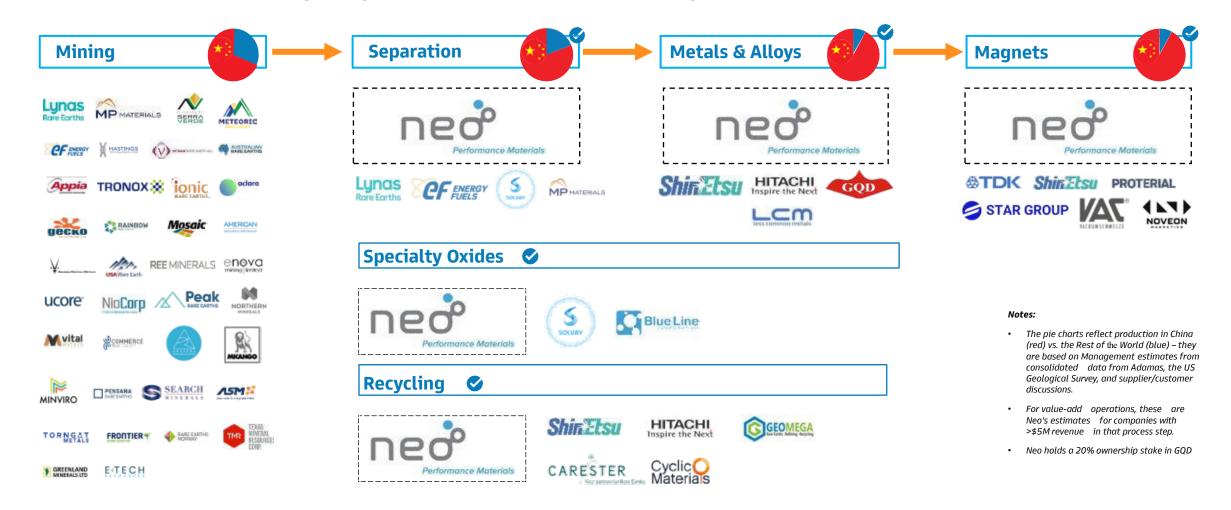
<u>Click here</u> for full speech June 28, 2023

Ursula von der Leyen, President of the EU Commission

(1) Based on management estimates.



2. Strong Growth Prospects: Current commercialized rare earth value chain, outside of China Neo has one of the most integrated presence in the value chain with non-captive assets:





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2. Strong Growth Prospects: NAMCO - Emissions Control Catalysts

Highlights

- Relocated facility has up to 50% additional capacity ready to be deployed to meet demand
- ✓ Highly automated facility with a competitive cost structure
- ✓ Low-cost jurisdiction

Overview

- NAMCO a world-class emissions control catalyst production facility opened in Sept 2024
- Has requalified most of its product portfolio, with the remaining qualifications expected in the first half of 2025
- The new facility offers expanded capacity and advanced processing technology
- **Best-in-class manufacturing:** enhanced operating efficiency, strict environmental standards, lower emissions, and expanded waste and water recycling
- **Supports global automotive supply chains** in meeting stricter emissions standards for hybrid and internal combustion engine vehicles

State-of-the-art environmental emissions control catalysts production facility in China



Project completed on time and under budget

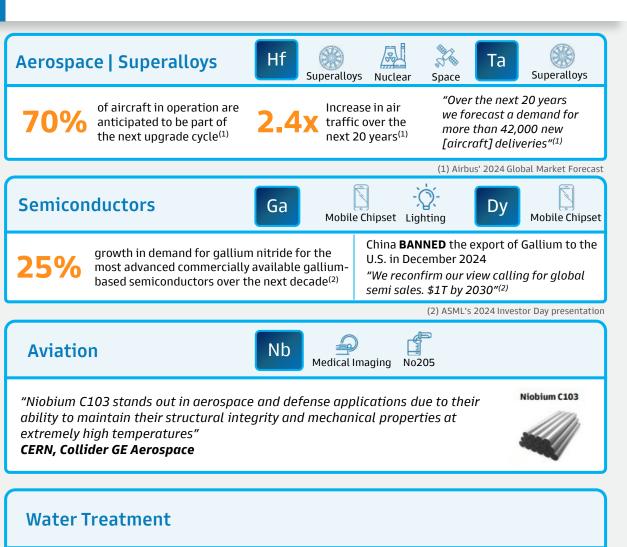


2. Strong Growth Prospects: Other Critical Materials Neo's rare metals are critical, sustainably sourced & strategic

- The building blocks of Neo's rare metals business are gallium, hafnium, niobium and tantalum
- Considered "critical and strategic" to the economic and national security of the US, EU and other countries
- The US has imposed a 45% tariff on high-purity hafnium and tantalum from China
- China has also **imposed export controls** for gallium

Key Growth Drivers

- Hafnium (Hf): Superalloys, particularly for aerospace applications, are expected to continue driving demand, growing at a 7% CAGR into 2030
- **Tantalum (Ta):** Growing demand for integrated circuits for electric vehicles, increased defense budgets and improving aerospace demand
- Gallium (Ga): China's recent ban on gallium exports to the United States has resulted in an increase in demand for gallium outside of China
- Niobium (Nb): Strong growth in superconductor materials for medical imaging, particle accelerators, and defense are expected to be a positive influence on the market



New product gaining traction in the U.S. and global markets

current penetration

90% customer conversation from trial to production



customer retention rate for WaterFX₃₀₀



3. Execution: Delivering on Commitments

PROMISE MADE, PROMISE KEPT FUTURE DEL							
April 2023	December 2023	August 2024	August 2024	September 2024	2025 and Beyond		
SCALABILITY	OPERATIONAL EXCELLENCE	PORTFOLIO STREAMLINE	CUSTOMER WINS	ON TIME, ON BUDGET	ON TIME, ON BUDGET		
Acquired SG Tech UK Magnet Assembly Maker	Silmet Transformation Suspended Hydromet Production	Sale of JAMR, ZAMR & Quapaw Majority Equity Interest	Tier 1 Motor Awards Europe's 1 st Customer Secured	Opening of NAMCO Top 3 Catalyst Oxides Producer	Opening of Narva Europe Permanent Magnet Facility		
Established Neo's magnet manufacturing footprint in EU	Shift to downstream production, with improved inventory cycle and profitability	Divestment of non-core separation facility assets: ~11X average trailing five- year EBITDA and ~\$30M in cash proceeds to reallocate to better ROI opportunity	Received first customer award for significant volume before the facility was completed construction	Increased capacity and improved efficiency	Commissioning in 2025; commercial production in 2026		

Initiatives to Streamline Neo's Portfolio and Increase its Downstream Focus Positioned the Company for Profitable Growth





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Q4 Highlights

2024 Guidance Beat and 2025 Guidance Increase

- ~\$64 million 2024 Adjusted EBITDA⁽¹⁾ (~70% YoY increase), ~\$20 million Q4 2024
- 2025 Adjusted EBITDA⁽¹⁾ guidance increased from \$53 \$58 million to \$55 - \$60 million

Capital Projects Substantially Completed

- Neo's European permanent magnet facility remains on schedule and on budget, with large-scale commercial production expected in 2026
- NAMCO has requalified most of its product portfolio, with the remaining qualifications expected in the first half of 2025
 - Completed on time. The project's final cost is expected to be approximately 10% below budget

Assets Divestment Progressing

• The sale of separation facilities in China, JAMR and ZAMR is expected to close in the first half of 2025, subject to customary approvals

Strategic Review Advancing

• Neo continues to progress with its special committee-led strategic review process to maximize shareholder value



Automated manufacturing at the European permanent magnet facility

neở		J -	alue Quarterly ation Highlights	Financials	Leadership	Investor Presentation
Capital Projects	& Outlook					
Capital Spend F	Requirements	S	ource of Cash		Targets & O	utlook for 2025
Emissions Control Cata	lyst Facility Relocation	Cash On Ha	nd		Strategic Targe	ts
Grand opening Sept 2024; rui	n-rate production in 4Q'24	\$85.5M	Some of this cash would be needed to fund regular operat	tions	1) Annual 10% SG& the next 3 years	A reduction, in each of
\$49.8M Capital spend to date ¹	\$18.2M \$7.0M Remaining spend ¹ Budget Savings	Incrementa	l Debt			issioning and launch the magnet plant in Europe
		\$25M	\$25M undrawn EDC credit facil available for European Permar Magnets facility			omotive customer the permanent magnet ontrol facilities
Advanced stages of construct commissioning in 2025		Cash from (Inoration		• • • •	xides for emissions control er treatment by >10%
\$57.1M	\$17.9M		Continued strength in CFOA		FY 2025 Adjuste	d EBITDA ⁽¹⁾ Guidance
Capital spend to date ¹ \$5.6M Received EU Grant	Remaining spend ¹ \$7-10M Remaining EU Grant Reimbursement	Balance	through strong working capita management Expected working capital reduc of \$20M in 2025		and the On cont signific exit low	divesting three non-core facilities normalization of hafnium prices. inued Magnequench growth, ant improvements in C&O, as we rer-margin separation assets, and hafnium demand despite pricing tion



Consolidated Financial Statements

Strong EBITDA, robust cash flow generation, and financial capacity to support the growth of the business

Income Statement Selected Data					Shareholder Capital Returns				
	Q-ov Compa	er-Q arison	Year-over-Year Comparison			Q-over-Q Comparison		Year-over-Year Comparison	
US\$ 000 S (excl. EPS)	Q4 2024	Q4 2023	FY2024	FY2023	US\$ 000 S (excl. DPS)	Q4 2024	Q4 2023	FY2024	FY2023
Revenue	\$134,903	\$128,668	\$475,828	\$571,545	Dividends Paid to Shareholders	\$3,062	\$3,335	\$12,330	\$13,396
Adjusted EBITDA ⁽¹⁾	\$20,691	\$3,097	\$64,398	\$37,219	Dividend per common share	\$0.10	\$0.10	\$0.10	\$0.10
Adjusted net income (loss) ⁽¹⁾⁽²⁾	(\$4,893)	\$663	\$1,975	1,975 (\$1,026) Repurchase of common shares	,026) Repurchase of common shares	¢2 200	¢2.250	¢10.000	
Adjusted EPS ⁽¹⁾⁽²⁾	(\$0.12)	\$0.02	\$0.05	(\$0.02)	under NCIB	\$0	\$3,209	\$2,250	\$19,893

Cash Flow Statement Selected Data								
	Q-ov Compa		Year-over-Year Comparison					
US\$ 000s	Q4 2024	Q4 2023	YTD 2024	YTD 2023				
Cash Flow from Operations	\$21,289	\$2,456	\$51,532	\$60,982				
Net change in working capital	\$9,304	\$1,807	\$18,309	\$39,195				
Cash Taxes Paid	\$3,579	\$2,089	\$22,411	\$13,410				
CapEx for Projects	\$13,381	\$22,975	\$48,075	\$34,328				

Balance Sheet Selected Data

	Com	parison
US\$ 000s	Dec. 31, 2024	Dec. 31, 2023
Cash ⁽³⁾ (including restricted)	\$85,489	\$90,252
Inventory ⁽⁴⁾	\$139,321	\$197,453
Property, Plant & Equipment	\$178,925	\$118,918
Debt & Bank Advance	(\$71,536)	(\$25,331)

Leadership

(1) Non-IFRS Financial Measure. See "Non-IFRS Financial Measures" in the disclaimer section for further information. (2) Attributable to equity holders of Neo Performance Materials Inc. (3) Major non-operating cash outflows were CAPEX, debt repayment, and dividends paid. (4) \$26.8 million moved to Assets Held for Sale of JAMR and ZAMR.



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Financial Performance by Business Unit

	Q-over-Q Comparison Year-over-Year Comp			r Comparison
US\$ 000s (excl. Volume)	Q4 2024	Q4 2023	FY2024	FY2023
Volume (tonnes)	1,295	1,281	5,064	4,694
Revenue	\$43,500	\$54,827	\$176,649	\$213,735
Operating Income	\$2,018	\$2,675	\$10,123	\$7,618
Adjusted EBITDA ⁽¹⁾	\$6,824	\$5,950	\$25,528	\$21,149

Chemical & Oxides	Q-over-Q Con	nparison	Year-over-Yea	r Comparison
US\$ 000s (excl. Volume)	Q4 2024	Q4 2023	FY2024	FY2023
Revenue	\$43,606	\$55,552	\$146,516	\$235,929
Operating Income	\$27	\$2,622	(\$2,854)	\$4,088
Adjusted EBITDA ⁽¹⁾	\$1,350	\$3,218	\$4,924	\$9,306

neo Rare Metals	Q-over-Q Con	nparison	Year-over-Year Comparis		
US\$ 000s (excl. Volume)	Q4 2024	Q4 2023	FY2024	FY2023	
Revenue	\$48,441	\$19,724	\$156,206	\$124,601	
Operating Income	\$16,910	(\$5,597)	\$50,134	\$19,670	
Adjusted EBITDA ⁽¹⁾	\$17,383	(\$2,200)	\$51,762	\$24,207	

(1) Non-IFRS Financial Measure. See "Non-IFRS Financial Measures" in the disclaimer section for further information.

Year Highlights:

- For the year, sales volumes increased by 7.9%, largely due to significant growth in sectors like bonded magnets and powders in traction motor applications.
- Adjusted EBITDA⁽¹⁾ for 2024 rose by \$4.4 million, a 21% increase compared to the previous year, corresponding to an expansion of 430 basis points in margin.
- The development of the magnet plant in Europe is on track and remains within budget.

Year Highlights:

- Amid continued pressure from low rare earth prices, the C&O rare earth separation business delivered negative gross margins of \$1.6 million for the year, adversely affecting overall C&O earnings.
- Furthermore, the relocation and ramp of our NAMCO facility caused a temporary disruption, resulting in the segment's 2024 Adjusted EBITDA⁽¹⁾ decline of \$4.4 million or 58%, versus the prior year.
- The announced sale of JAMR and ZAMR separation facilities is expected to return ~\$30M in cash, reduce earnings volatility, and be accretive or neutral to Adjusted EBITDA⁽¹⁾ upon closing in H1'25.

Year Highlights:

- Rare Metals celebrated another record-setting year, driven by strong performance across all its facilities, particularly in the hafnium sector. Gross margins for hafnium increased by 76% throughout the year as the company continued to secure long-term contracts at favorable prices while effectively managing inventory levels.
- Adjusted EBITDA⁽¹⁾ for 2024 rose by \$27.6 million, equating to a 114% increase compared to the prior year, showcasing Rare Metals' ability to capitalize on robust demand in its end markets.
- The gallium sector further solidified its role within the supply chain, benefiting from favorable regulatory changes.



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Board of Directors: Independent Directors

Neo's Board is comprised of current & former senior executives, with backgrounds in law, government, accounting, finance, material science, and rare earth industry management



Claire Kennedy Chair of Board

- Former senior partner at major Canadian law firm
- Chair and director at major private & publicly-listed companies, government bodies and non-profit boards
- Education in Chemical Engineering

Gail Edwards Audit Committee Chair

- Former CFO of large-cap publicly listed companies
- 20+ years of experience in corporate government and audit committees



Dr. John McGarva Director

- 20+ years in design, engineering and Manufacturing
- Former BU Head of Engineering at Dyson
- Education in Manufacturing and System Engineering



Eric Novrez Lead Director HESS & Compensation **Committees Chair**

- Former CEO of Lynas Rare Earths & Serra Verde
- Former Tier 1 automotive executive



Edgar Lee

Corporate Governance & Nominating Committee Chair

- 20+ years in M&A and capital markets
- Former PM of \$6B fund at Oaktree Capital Management
- Former CEO of Oaktree's 3 Business Development Companies



Hua Du

Director. Member of HESS Committee

- · Current CEO of Asia's leading aquaculture food supplier
- Former President of Global Business Units and Executive of global \$15+ billion turnover chemicals and materials company, manufacturing value-add rare earth products



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Executive Management

Neo's Executive team is comprised of experienced executives in general management, finance, operations, sales & marketing, law, and engineering



Rahim Suleman CEO & President & Director

- Former CFO of Neo for 6 years and 2 years as CEO
- Former CFO at Tier 1 automotive suppliers



Jonathan Baksh EVP & CFO

- Former Divisional CFO at Celestica
- Alumnus of General Electric's Internal Audit Leadership Program



Kevin Morris EVP & CSO

- 13 years of executive management at Neo
- Former managing partner of US law firm



Greg Kroll EVP for MQ

• 25 years of sales and general management experience at Neo's magnetics division



Mohamad El-Mahmoud EVP for C&O & RM

• 25+ years career in P&L and product development management at global Tier 1 automotive suppliers

The Executive Team is Responsible for Growing the Business, Investing Capital, and Contributing to the Communities in Which Neo Operates

Record Anterials

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For further investor information and company updates:

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